

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

PACIFIC BIOSCIENCE  
LABORATORIES, INC., a Washington  
corporation,

Plaintiff,

v.

SERIOUS SKIN CARE, INC., a Nevada  
corporation; FLAGEOLI CLASSIC  
LIMITED, a Nevada corporation,

Defendants.

No.

COMPLAINT FOR PATENT  
INFRINGEMENT

**JURY DEMAND**

Plaintiff Pacific Bioscience Laboratories, Inc. (“PBL”), for its Complaint for Patent Infringement against Defendants Serious Skin Care, Inc., (“Serious Skin Care”) and Flageoli Classic Limited, (“Flageoli”) (collectively, “Defendants”), hereby alleges, by and through its attorney, on personal knowledge as to its own actions and on information and belief as to the actions of others, as follows:

**I. INTRODUCTION**

1. Plaintiff PBL dramatically changed the market for skin cleansing products when it introduced its innovative Clarisonic Sonic Skin Cleansing System (the “Clarisonic System”) in

1 2004. The Clarisonic System employs motion and forces at sonic frequencies to cleanse, soften,  
2 and smooth skin.  
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4 2. Prior to the introduction of the Clarisonic System, there were no sonic facial  
5 cleansing devices on the market. PBL created today's market for such products.  
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7 3. The Clarisonic System has been an enormous success and has achieved national  
8 recognition and awards. In 2010, PBL was named one of Inc. 500's Fastest Growing Private  
9 Companies.  
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11 4. PBL received broad protection for its innovations, including utility and design  
12 patents. However, PBL's innovations have been the subject of widespread imitation by others,  
13 who have attempted to capitalize on PBL's success.  
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15 5. Defendants Serious Skin Care and Flageoli are such imitators. After seeing  
16 PBL's success, Defendants introduced their Beauty Buzz facial cleansing system ("Beauty  
17 Buzz"). Defendants have made the Beauty Buzz work and look like PBL's products, thereby  
18 infringing PBL's patents.  
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20 6. Defendants individually sell or have sold, or offer or have offered to sell, the  
21 Beauty Buzz throughout the United States at least through Amazon.com,  
22 <http://www.amazon.com/Serious-Skincare-Sonic-Clean-System/dp/B00B91S40W/>, and through  
23 the Serious Skin Care website, [http://www.seriousskincare.com/product\\_p/150571.htm](http://www.seriousskincare.com/product_p/150571.htm).  
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25 7. PBL seeks to stop Defendants' infringing conduct and obtain compensation for  
26 the violations that have occurred thus far.  
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## 28 II. PARTIES

29 8. Plaintiff PBL is a Washington corporation incorporated in January 2001, with its  
30 principal place of business at 17275 NE 67th Court, Redmond, WA 98052.  
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32 9. In December 2011, PBL was acquired by L'Oréal S.A., a French société anonyme  
33 ("L'Oréal"). L'Oréal is the owner, and PBL is the exclusive U.S. licensee with the right, inter  
34 alia, to bring suit, of protectable patent rights as described herein.  
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1           10.     On information and belief, Serious Skin Care, Inc. is a corporation organized and  
2 existing under the laws of Nevada with its principal place of business at 112 N Curry St., Carson  
3 City, NV 89703-4934.  
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6           11.     On information and belief, Flageoli Classic Limited is a corporation organized  
7 and existing under the laws of Nevada with its principal place of business at 7310 Smoke Ranch  
8 Road, Las Vegas, NV 89128.  
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12           12.     On information and belief, Defendants manufacture, market, offer to sell, and sell  
13 the Beauty Buzz, where Serious Skin Care at least markets and offers to sell the product via its  
14 website and Flageoli at least sells and distributes the product to end purchasers.  
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### 17                               **III.     JURISDICTION AND VENUE**

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19           13.     This case arises under the patent laws of the United States, 35 U.S.C. § 101 et seq.  
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21           14.     The Court has subject matter jurisdiction over this case pursuant to 28 U.S.C.  
22 §§ 1331, 1332, and 1338.  
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25           15.     PBL has its principal place of business in this District, and makes its Clarisonic  
26 devices available for sale in this District.  
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29           16.     This Court has personal jurisdiction over Defendants because, on information and  
30 belief, Defendants have committed and continue to commit the acts violating PBL's intellectual  
31 property described herein within the State of Washington, including in this District, and place  
32 infringing products into the stream of commerce, with the knowledge or understanding that such  
33 products are sold in the State of Washington, including in this District.  
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40           17.     Venue is proper in this District pursuant to 28 U.S.C. § 1391(b), (c), and 28  
41 U.S.C. § 1400(b) because, *inter alia*, PBL's principal place of business is within this District and  
42 PBL suffered harm in this District, because a substantial part of the events giving rise to the  
43 claims against Defendants occurred and are occurring in this District, and because Defendants  
44 transact business within this District and offer for sale in this District products that infringe  
45 PBL's intellectual property.  
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#### IV. BACKGROUND

18. Since the early 2000s, PBL has designed, developed, manufactured, marketed, and sold in the United States (and worldwide) its innovative Clarisonic System, which is a line of skin care products including a number of Sonic Cleansing Brushes and accessories, the Clarisonic Opal® Sonic Infusion System, and targeted treatment solutions. Examples of Clarisonic products are pictured below:



19. The Clarisonic System was developed by PBL over many years at great expense and effort and represents a breakthrough in devices and methods for treatment of early stage acne and for effective cleansing of skin. Those devices and methods employ motion and forces at sonic frequencies to cleanse, soften, and smooth skin. They alleviate clogged pores and remove debris from skin more gently and effectively than alternative devices or methods, such as manual cleansing.

20. The innovations embodied in the Clarisonic System are protected by numerous United States and foreign intellectual property rights, including rights deriving from patents.

21. Prior to the introduction of the Clarisonic System, there were no sonic facial cleansing devices on the market. Indeed, before development of the Clarisonic System, no market existed for sonic skin care devices. PBL expended considerable resources to create the

1 sonic skin care market and to educate the public regarding facial cleansing, as well as to market  
2  
3 its sonic facial cleansing devices.

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5 22. Since its introduction, the Clarisonic System has become widely acclaimed by  
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7 professionals and consumers, and has garnered many media awards from sources such as  
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9 authoritative magazines in the beauty industry, Oprah's Favorite Things in 2007 on the Oprah  
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11 Winfrey Show, Best of Sephora in 2007 and 2008, and QVC Customer Choice in 2008, 2009,  
12  
13 and 2010.

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15 23. The success of the Clarisonic System has spurred a large number of imitations,  
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17 such as Defendants' Beauty Buzz, pictured below.



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37 **V. PBL'S PATENTS**

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39 **U.S. Patent No. 7,320,691**

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41 24. U.S. Patent No. 7,320,691 ("the '691 patent") issued on January 22, 2008, and is  
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43 entitled "Apparatus and Method for Acoustic/Mechanical Treatment of Early Stage Acne." The  
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45 inventors are Kenneth A. Pilcher, David Giuliani, and Stephen M. Meginniss.

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47 25. A copy of the '691 patent is attached as Exhibit 1.  
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1           26.     PBL is the exclusive licensee having all substantial rights in and to the '691  
2 patent, with the rights to bring enforcement actions for past, present and future infringement and  
3 to collect damages for past infringement.  
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6           27.     The '691 patent has been reexamined pursuant to Reexamination Request Nos.  
7 90/009,797 and 90/011,343. The patentability of all of the originally issued claims 1-52 of the  
8 '691 patent was confirmed pursuant to these reexamination requests, and claims 53-64 were  
9 added. A reexamination certificate issued on September 20, 2011. See Exhibit 1.  
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11           28.     The '691 patent is valid, enforceable, and currently in full force and effect.  
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13                               **U.S. Patent No. D523,809**  
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15           29.     U.S. Patent No. D523,809 ("the D'809 patent") issued on June 27, 2006, and is  
16 entitled "Charger for an Electric Skin Brush." The inventors are Dane M. Roth, Robert E.  
17 Akridge, and Kenneth A. Pilcher.  
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19           30.     A copy of the D'809 patent is attached as Exhibit 2.  
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21           31.     PBL is the exclusive licensee having all substantial rights in and to the D'809  
22 patent, with the rights to bring enforcement actions for past, present and future infringement and  
23 to collect damages for past infringement.  
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25           32.     The D'809 patent is valid, enforceable, and currently in full force and effect.  
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27                               **CLAIM I – INFRINGEMENT OF THE '691 PATENT**  
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29           33.     PBL hereby incorporates and realleges Paragraphs 1 - 32 as if fully set forth  
30 herein.  
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32           34.     Defendants each have been and/or are directly infringing one or more claims of  
33 the '691 patent pursuant to 35 U.S.C. § 271(a), literally or under the doctrine of equivalents, by  
34 making, using, offering to sell, and/or selling in the United States and/or importing into the  
35 United States, products, devices, or systems that are covered by the '691 patent, including the  
36 Beauty Buzz.  
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1           35. PBL has consistently and continuously marked its products with the '691 patent  
2 number pursuant to 35 U.S.C. § 287 and has provided constructive notice of the '691 patent.  
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4 PBL seeks monetary and all other damages permitted by statute.  
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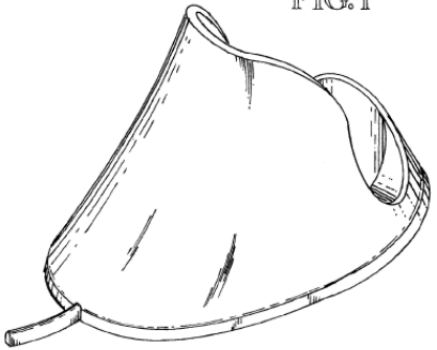

6           36. Each of Defendants' infringement of the '691 patent has been and will continue to  
7 be willful and deliberate, by making, using, offering to sell, and/or selling in the United States  
8 and/or importing into the United States, infringing devices despite that such actions constitute  
9 infringement and despite being at least on constructive notice that its actions constitute  
10 infringement.  
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12           37. Defendants' infringement of the '691 patent has caused and will continue to cause  
13 PBL substantial and irreparable injury, for which PBL is entitled to all of the relief provided by  
14 35 U.S.C. §§ 281, 283, 284, and 285, including but not limited to injunctive relief, compensatory  
15 damages not less than the amount of a reasonable royalty, interest, costs, enhanced damages, and  
16 reasonable attorney's fees, as the court deems just and appropriate.  
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## 18           **CLAIM II – INFRINGEMENT OF THE D'809 PATENT**

19           38. PBL hereby incorporates and realleges Paragraphs 1 - 37 as if fully set forth  
20 herein.  
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22           39. Defendants each have been and/or are directly infringing the D'809 patent  
23 pursuant to 35 U.S.C. § 271(a), by making, using, offering to sell, and/or selling in the United  
24 States and/or importing into the United States, products, devices, or systems that embody the  
25 design covered by the D'809 patent, including the Beauty Buzz.  
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D'809 Patent	Beauty Buzz Charging Station
<p data-bbox="544 325 625 357">FIG. 1</p> 	

40. PBL has consistently and continuously marked its products with the D'809 patent number pursuant to 35 U.S.C. § 287 and has provided constructive notice of the D'809 patent. PBL seeks monetary and all other damages permitted by statute.

41. Each of Defendants' infringement of the D'809 patent has been and will continue to be willful and deliberate, by making, using, offering to sell, and/or selling in the United States and/or importing into the United States, infringing devices despite that such actions constitute infringement and despite being at least on constructive notice that its actions constitute infringement.

42. Each of Defendants' infringement of the D'809 patent has caused and will continue to cause PBL substantial and irreparable injury, for which PBL is entitled to all of the relief provided by 35 U.S.C. §§ 281, 283, 284, 285, and 289, including but not limited to injunctive relief, compensatory damages not less than the amount of a reasonable royalty, interest, costs, enhanced damages, Defendants' profits, and reasonable attorney's fees, as the court deems just and appropriate.

## VI. DEMAND FOR JURY TRIAL

Pursuant to Rule 38 of the Federal Rules of Civil Procedure, PBL respectfully requests a trial by jury of all issues properly triable by jury.



**VII. PRAYER FOR RELIEF**

WHEREFORE, PBL prays for relief, as follows:

- A. A judgment that each Defendant has infringed one or more claims of the '691 patent;
- B. A judgment that each Defendant has infringed the D'809 patent;
- C. An order and judgment preliminarily and permanently enjoining each Defendant and its officers, directors, agents, servants, employees, affiliates, attorneys, and all others acting in privity or in concert with them, and its investors, partners, parents, subsidiaries, divisions, successors, and assigns, from further acts of infringement of PBL's asserted patents;
- D. A judgment awarding PBL all damages adequate to compensate for each Defendant's infringement of PBL's asserted patents and/or each Defendant's total profits pursuant to 35 U.S.C. § 289, and in no event less than a reasonable royalty for each Defendant's acts of infringement, including all pre-judgment and post-judgment interest at the maximum rate permitted by law;
- E. A judgment declaring that each Defendant's infringement of the asserted patents has been willful and deliberate;
- F. A judgment awarding PBL all damages, including treble damages, as a result of each Defendant's willful and deliberate infringement of the asserted patents, pursuant to 35 U.S.C. § 284, together with pre-judgment and post-judgment interest;
- G. A judgment declaring that this case is exceptional and awarding PBL its expenses, costs, and attorney's fees in accordance with 35 U.S.C. §§ 284 and 285 and Rule 54(d) of the Federal Rules of Civil Procedure; and
- H. Such other and further relief as the Court deems just and proper.

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2 DATED: May 1, 2015  
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Respectfully submitted,

By: s/ Ramsey M. Al-Salam

Ramsey M. Al-Salam WSBA #18822

**Perkins Coie LLP**

1201 Third Avenue, Suite 4900

Seattle, WA 98101-3099

Tel: (206) 359-8000

Fax: (206) 359-9000

Email: RAlsalam@perkinscoie.com

Attorneys for Plaintiff

Pacific Bioscience Laboratories, Inc.

16 COUNSEL:  
17

18 Robert M. Masters (*pro hac to be submitted*)

19 Timothy P. Cremen (*pro hac to be submitted*)

20 Lisa Y. Leung (WSBA No. 43015)

21 PAUL HASTINGS LLP

22 875 15th St. NW

23 Washington, D.C. 20005

24 Tel: (202) 551-1700

25 Fax: (202) 551-1705

26 robertmasters@paulhastings.com

27 timothy cremen@paulhastings.com

28 lisaleung@paulhastings.com  
29

30 Robert L. Sherman (*pro hac to be submitted*)

31 Natalie G. Furman (*pro hac to be submitted*)

32 PAUL HASTINGS LLP

33 75 East 55th Street

34 New York, NY 10022

35 Tel: (212) 318-6000

36 Fax: (212) 230-7841

37 robertsberman@paulhastings.com

38 nataliefurman@paulhastngs.com  
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